**CURRICULUM VITAE**



**Aashish Mishra**

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**Career Objective:**

To secure a position in a progressive organization where I have the opportunities to work hard with sincerity and learn the practicalities of business under the able guidance of my superiors so that I may contribute in achieving the vision of the organization along with my team.

**Educational Qualification:**

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| --- | --- | --- | --- |
| **Qualification** | **Board/University** | **Institute** | **Year** |
| PGDM | AICTE | GNIT-College of Management Greater – Noida | 2014 |
| B.A | CSJM  UNIVERSITY  KANPUR | M G DEGREE COLLEGE,RAEBARELI | 2007 |
| HIGHER SECONDARY (12**th**) | U.P BOARD | S.R.J. INTER COLLEGE,BAHRAICH | 2003 |
| SENIOR SECONDARY (10th) | U.P BOARD | R.D.J.HIGH SCHOOL,BAHRAICH | 2001 |

**Work Experience**

Currently Working withKotak Mahindra Banks as a Assistant Manager in Retail Liability from 02 April 2014 to Till Date.

**Job responsibility**

Acquisition of Saving Accounts and Current Accounts

Relationship building with the customers and generating revenues for the bank

Drawing up Sales Plans and Strategies.

Selling in-line with monthly/quarterly/annual sales targets.

Offering a complete range of Asset product

**Summer Internship**

Tirupati Hyundai Workshop

**Summer Internship Topics**

“ANALYSIS OF CONSUMER SATISFACTION IN RESPECT TOSEERVICE QUALITY FOR HYUNDAI SERVICE CENTER IN KANPUR”

Duration 2 month

**Key Responsibilities of Summer Internship**

Service Marketing

Customer Relation

Feedback

**OTHER QUALIFICATION**

* Junior Probationary Officer Program

(Certificate Course in Banking &Sales Management)

* Diploma in Computer (6 Month) From Rae Bareli
* Jetking Hardware & Networking (JCHNP) From Lucknow

**Competencies & Skills:**

* Always ready to take initiatives.
* Good at managing situations and people.
* Quick Learner.
* Accept Challenges.

**Extracurricular Activities:**

Participated in DUCAT workshop

**Industrial Visit:**

PARLE

MOTHER DIARY

PRIYAGOLD

BISLERI

**Interests:**

* Like to relate with people
* Like to stay in discipline
* Helping other
* Internet browsing

**Strength:**

Never Give-up

Always Positive

**Hobbies:-**

Playing Cricket

Listening Music

**Personal Details:**

Date of Birth -: February 28th, 1986

Gender -: Male

Languages Known -: English, Hindi

Nationality -: Indian

Marital Status -: Single

Permanent Address -:Village &Post Bhojpur, District- Rae Bareli 229202

**Declaration:**I, hereby declare that all information provided here are authentic and I take complete responsibility if any of it is found to be false. I would be pleased to provide with further information if asked.

Place :

Date :

Signature